

**Canaveral Port Authority  
Proposed Operating Budget  
For the year ending September 30, 2019**

	<b>Proposed FY2019 Budget</b>
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<b><u>Operating Revenues</u></b>	
<b><u>Ship Activity</u></b>	
Wharfage	\$ 61,351,050
Dockage	8,756,360
Parking	20,760,410
Line handling	1,321,340
Water	1,341,710
Total Ship Activity	<hr/> 93,530,870
<b><u>Land Leasing</u></b>	
Land leases-tenants	8,878,650
Total Land Leasing	<hr/> 8,878,650
<b><u>Jetty Park</u></b>	
Camping	1,750,000
Recreational parking	780,000
Camp store & laundry	115,510
Other recreational	123,110
Concessions	9,980
Total Jetty Park	<hr/> 2,778,600
<b><u>Exploration Tower</u></b>	
Entry fees & annual passes, net	190,000
Café & gift shop	90,000
Special event rentals	163,100
Total Exploration Tower	<hr/> 443,100
<b><u>Other</u></b>	
Fire training facility	125,000
Permits & licenses	60,000

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Badging	30,000
Commercial vehicle	1,400,000
Miscellaneous	600,000
Total Other	2,215,000
<b>Total Operating Revenues</b>	<b>107,846,220</b>
<b><u>Non-Operating Revenues</u></b>	
Insurance proceeds	500,000
Interest income	425,000
Income from grant administration	220,000
<b>Total Non-Operating Revenues</b>	<b>720,000</b>
<b><u>TOTAL REVENUES</u></b>	<b>\$ 108,566,220</b>

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	<b>Proposed FY2019 Budget</b>
<b><u>Operating Expenses</u></b>	
<b><u>Operations</u></b>	
Salaries	\$ 3,286,780
Benefits	1,977,020
Service contracts	467,100
Utilities	49,000
Maintenance & supplies	193,100
Office expense	64,350
Fuel	60,000
Contractual obligations	600,000
Travel	23,200
Education & seminars	2,700
Other	32,900
	<b>6,756,150</b>
<b><u>Facilities</u></b>	
Salaries	2,968,810
Benefits	1,715,820
Service contracts	2,121,640
Utilities	3,877,000
Maintenance & supplies	909,500
Office expense	26,950
Fuel	131,000
Travel	8,000
Education & seminars	2,500
Other	16,000
	<b>11,777,220</b>
<b><u>Parks &amp; Recreation</u></b>	
Salaries	718,300
Benefits	438,860
Store merchandise	52,000
Service contracts	224,780

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Utilities	262,700
Maintenance & supplies	19,800
Office expense	14,100
Travel	1,100
Education & seminars	3,000
Other	16,600
	16,600
<b>Total Parks &amp; Recreation</b>	<b>1,751,240</b>
<b><u>Exploration Tower</u></b>	
Salaries	288,340
Benefits	145,570
Store merchandise	51,000
Service contracts	33,400
Utilities	19,300
Exhibit fees	42,200
Maintenance & supplies	5,200
Office expense	11,150
Promotions	9,000
Advertising	24,000
Trade development	3,700
Travel	1,600
Education & seminars	350
Other	1,100
	1,100
<b>Total Exploration Tower</b>	<b>\$ 635,910</b>

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	<b>Proposed FY2019 Budget</b>
<b><u>Public Safety</u></b>	
Salaries	\$ 471,750
Benefits	163,920
Service contracts	3,000
Fire protection	2,393,510
Police protection	6,687,300
Badging	2,500
Maintenance & supplies	10,000
Office expense	19,450
Communication services	23,000
Travel	38,000
Education & seminars	1,500
Other	2,000
	<b>9,815,930</b>
<b><u>Fire Training Facility</u></b>	
Service contracts	159,175
Utilities	29,600
Insurance	42,250
Maintenance & supplies	75,550
Office expense	500
Accounting & auditing	1,000
	<b>308,075</b>
<b><u>Commission</u></b>	
Salaries - commissioners	54,100
Salaries - administrative	62,380
Benefits	106,280
Legal	55,000
Office expense	9,350
Promotions	7,500
Advertising	1,000
Travel-staff	1,000
Travel-commissioners	40,000

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	<b>Proposed FY2019 Budget</b>
Education & seminars	<u>500</u>
<b>Total Commission</b>	<u><b>337,110</b></u>
 <b><u>Executive</u></b>	
Salaries	1,027,770
Benefits	382,700
Legal	220,000
Office expense	202,250
Planning & studies	18,000
Fraud hotline	2,500
Travel	26,000
Education & seminars	<u>5,000</u>
<b>Total Executive</b>	<u><b>\$ 1,884,220</b></u>

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	<b>Proposed FY2019 Budget</b>
<b><u>Finance &amp; Accounting</u></b>	
Salaries	\$ 1,067,780
Benefits	474,760
Service contracts	66,000
Office expense	87,450
Computer support & training	5,000
Advertising	6,500
Travel	9,500
Education & seminars	11,750
Accounting	130,000
	<b>1,858,740</b>
 <b><u>Administrative Services</u></b>	
Salaries	2,256,370
Benefits	902,570
Service contracts	78,985
Legal	67,500
Insurance	2,727,000
Office expense	237,485
Personnel training & recruiting	115,000
Computer support & training	1,322,200
Advertising	4,000
Travel	20,650
Education & seminars	32,400
	<b>7,764,160</b>
 <b><u>Engineering &amp; Environmental</u></b>	
Salaries	993,030
Benefits	432,260
Service contracts	85,000
Office expense	33,800
Advertising	3,000
Travel	23,600
Education & seminars	20,200

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Engineering - general	321,000
Engineering - environmental	636,000
<b>Total Engineering &amp; Environmental</b>	<b>2,547,890</b>
 <b><u>Business Development</u></b>	
Salaries	706,980
Benefits	289,240
Service contracts	-
Office expense	83,300
Promotions	700
Advertising	399,500
Trade development	371,150
Travel	185,000
Education & Seminars	2,500
<b>Total Business Development</b>	<b>2,038,370</b>
 <b><u>Tenant &amp; Property Development</u></b>	
Salaries	261,540
Benefits	83,350
Office expense	6,300
Land use planning	30,000
Lease administration & preparation	716,000
Promotions	4,000
Advertising	6,000
Travel	7,000
Education & seminars	5,000
<b>Total Tenant &amp; Property Dev.</b>	<b>\$ 1,119,190</b>



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	<b>Proposed FY2019 Budget</b>
<b><u>Government &amp; Strategic Communications</u></b>	
Salaries	\$ 515,060
Benefits	165,020
Office expense	22,600
Planning and Studies	160,000
Promotions	140,000
Publications	125,000
Electronic media	147,000
Advertising	70,000
Sponsorships	125,000
Travel	30,000
Professional services	207,200
Education & seminars	12,400
<b>Total Government &amp; Strategic Communications</b>	<b>1,719,280</b>
<b>Total Operating Expenses Before Amortization and Depreciation</b>	<b>50,313,485</b>
<b><u>Amortization</u></b>	
Maintenance dredging	200,000
Computer software	205,910
<b>Total Amortization</b>	<b>405,910</b>
<b>Depreciation</b>	<b>41,100,000</b>
<b>Total Operating Expenses</b>	<b>\$ 91,819,395</b>
<b>Net Operating Income</b>	<b>\$ 16,026,825</b>

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<b>Non-operating expenses</b>	
Amortization of bond discounts	\$ 175,130
Commissions & fees	6,500
Interest	9,360,275
Grant administration fees	60,000
Loss on disposal of assets	-
Litigation expense	489,000
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<b>Total Non-operating expenses</b>	<b>10,090,905</b>
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Net non-operating loss	(9,370,905)
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<b>TOTAL REVENUES</b>	108,566,220
<b>TOTAL EXPENSES</b>	101,910,300
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<b>ADDITION TO NET POSITION FOR DEBT REDUCTION AND PORT DEVELOPMENT</b>	<b>\$ 6,655,920</b>
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	<b>Proposed FY2019 Budget</b>
<b><u>Ship related revenue</u></b>	
Cruise operations	\$ 83,795,170
Cargo operations	9,735,700
Total ship related	93,530,870
Non-ship related	
Land leasing	8,878,650
Park operations	2,778,600
Fire training facility	125,000
Exploration tower	443,100
Commercial vehicle	1,400,000
Badging, permits, etc.	690,000
Total non-ship related	14,315,350
<b>TOTAL OPERATING REVENUES</b>	<b>107,846,220</b>
<b>TOTAL OPERATING EXPENSES</b>	<b>91,819,395</b>
<b>OPERATING INCOME</b>	<b>16,026,825</b>
<b>TOTAL NON-OPERATING REVENUES</b>	720,000
<b>TOTAL NON-OPERATING EXPENSES</b>	10,090,905
<b>NET NON-OPERATING LOSS</b>	<b>(9,370,905)</b>
<b>ADDITION TO NET POSITION FOR DEBT REDUCTION AND PORT DEVELOPMENT</b>	<b>\$ 6,655,920</b>