	 Adopted FY2024 Budget	Proposed FY2025 Budget	
Operating Revenues			
Ship Activity			
Wharfage	\$ 104,097,520	\$	122,307,750
Dockage	17,371,260		18,269,660
Parking	44,829,040		48,806,690
Line handling	2,343,940		2,496,370
Water	440,290		461,740
Cranes	695,940		972,310
Total Ship Activity	 169,777,990		193,314,520
<u>Leasing</u>			
Leases	4,276,420		4,926,100
Leases-Cargo	6,264,950		5,599,900
Total Leasing	 10,541,370		10,526,000
Parks & Recreation			
Camping	2,596,750		2,473,160
Recreational parking	1,026,250		987,380
Camp store & laundry	130,715		133,765
Other recreational	263,885		257,025
Concessions	10,800		13,000
Vending Machines	-		60,000
Special event rentals	 10,000		11,500
Total Parks & Recreation	 4,038,400		3,935,830
Other			
Fire training facility	385,000		394,000
Permits & licenses	80,000		94,600
Commercial vehicle	1,800,000		2,150,000
Miscellaneous	 525,950		502,800
Total Other	 2,790,950		3,141,400
Total Operating Revenues	\$ 187,148,710	\$	210,917,750

	Adopted FY2024 Budget		Proposed FY2025 Budget	
Operating Expenses				
<u>Operations</u>				
Salaries	\$	5,348,080	\$	6,091,460
Benefits		2,406,635		3,074,065
Service contracts		4,766,950		2,684,510
Utilities		88,480		70,900
Maintenance & supplies Office expense		326,290		346,000
Computer support & training		23,135 4,345		23,525 5,550
Fuel		34,000		34,000
Contractual obligations		4,324,900		6,048,600
Travel		18,200		14,200
Education & seminars		-		500
Other		29,320		44,720
Total Operations		17,370,335		18,438,030
Facilities				
Salaries		4,242,230		4,996,610
Benefits		1,909,000		2,465,430
Service contracts		4,156,390		9,293,750
Utilities		3,725,700		3,710,700
Maintenance & supplies		1,925,500		2,564,550
Office expense		10,685		20,740
Computer support & training		-		40,000
Fuel		170,000		170,000
Travel		4,000		9,000
Education & seminars		2,000		4,100
Other		23,000		36,000
Total Facilities		16,168,505		23,310,880
Parks & Recreation				
Salaries		844,675		896,110
Benefits		380,105		476,700
Store merchandise		42,020		55,550
Service contracts		382,125		407,850
Utilities		281,045		393,165
Exhibit fees		150		-
Maintenance & supplies		35,430		39,865
Office expense		74,720		36,085
Computer support & training Advertising		4,665 12,000		14,000
Travel		12,000 2,000		14,000 3,500
Education & seminars		2,000		3,500 1,000
Other		22,200		21,500
Total Parks & Recreation	\$	2,083,135	\$	2,345,325

	Adopted FY2024 Budget	Proposed FY2025 Budget	
Public Safety			
Salaries	\$ 490,120	\$ 545,730	
Benefits	220,555	198,350	
Service contracts	153,400	-	
Fire protection	2,975,415	3,292,821	
Police protection	8,992,936	9,839,464	
Maintenance & supplies	27,000	27,000	
Office expense	17,364	11,850	
Communication services	20,000	20,000	
Travel	35,000	30,000	
Education & seminars	5,000	5,000	
Other	16,000	17,000	
Total Public Safety	12,952,790	13,987,215	
Fire Training Facility			
Service contracts	228,400	238,400	
Utilities	53,000		
Insurance	•	53,000	
	50,000	50,000	
Maintenance & supplies	53,000	52,000	
Office expense	100	100	
Accounting & auditing	500	500	
Total Fire Training Facility	385,000	394,000	
Commission			
Salaries - commissioners	56,180	60,880	
Salaries - administrative	79,035	82,240	
Benefits	127,700	144,650	
Legal	50,000	50,000	
Maintenance & supplies	150	-	
Office expense	6,350	6,325	
Promotions	7,500	7,500	
Advertising	400	180	
Travel-staff	500	500	
Travel-commissioners	50,000	50,000	
Education & seminars	500	500	
Total Commission	378,315	402,775	
<u>Executive</u>			
Salaries	2,713,000	2,739,315	
Benefits	627,090	806,960	
Legal	60,000	60,000	
Maintenance & supplies	200	-	
Office expense	207,825	189,410	
Fraud hotline	3,900	3,500	
Advertising	-	200	
Travel	30,500	30,500	
Education & seminars	5,000	6,000	
Total Executive	\$ 3,647,515	\$ 3,835,885	

		Adopted FY2024 Budget		Proposed FY2025 Budget
Finance & Accounting		Duagot		<u> </u>
Salaries	\$	1,330,650	\$	1,440,960
Benefits		598,795		659,345
Service contracts		515		50
Maintenance & supplies		315		100
Office expense		21,300		21,600
Advertising		2,500		800
Travel		11,000		11,000
Education & seminars		2,300		2,300
Accounting		131,420		145,000
Total Finance & Accounting		2,098,795		2,281,155
Administrative Services				
Salaries		2,603,750		2,882,340
Benefits		1,171,690		1,361,370
Service contracts		238,075		258,100
Legal		110,000		60,000
Insurance		5,308,570		5,333,045
Maintenance & supplies		7,870		11,750
Office expense		373,385		478,055
Personnel training & recruiting		125,140		147,000
Computer support & training		2,122,855		2,667,200
Promotions		550		1,205
Advertising		-		625
Travel		20,700		25,150
Education & seminars	-	21,100		29,015
Total Administrative Services		12,103,685		13,254,855
Engineering & Environmental				
Salaries		1,235,535		1,400,470
Benefits		555,990		612,580
Service contracts		98,000		130,000
Maintenance & supplies		1,135		235
Office expense Advertising		6,740		9,775
Travel		7,600 23,000		5,000 21,000
Education & seminars		18,600		25,750
Engineering - general		220,000		275,000
Engineering - environmental		506,500	-	630,000
Total Engineering & Environmental		2,673,100		3,109,810
Business Development				
Salaries		535,625		606,500
Benefits		241,030		257,515
Maintenance & supplies		150		150
Office expense		49,910		54,050
Advertising		150,000		120,000
Trade development		197,400		230,900
Travel		62,000		60,000
Education & seminars		-		1,000
Total Business Development	\$	1,236,115	\$	1,330,115

	Adopted FY2024 Budget		Proposed FY2025 Budget	
Real Estate				
Salaries	\$	237,005	\$	329,360
Benefits		106,655		136,750
Service contracts		1,275		1,500
Maintenance & supplies		1,500		4,000
Office expense		1,600		800
Land use planning		45,000		45,000
Lease administration & preparation		54,760		62,930
Travel		1,200		1,700
Education & seminars		3,600		2,000
Total Real Estate		452,595		584,040
Government & Strategic Communications				
Salaries		775,730		807,150
Benefits		349,080		385,630
Maintenance & supplies		250		250
Office expense		18,350		19,850
Planning & studies		-		65,000
Promotions		177,500		177,500
Publications		15,000		15,000
Electronic media		25,000		43,000
Advertising		70,000		70,000
Sponsorships		65,000		65,000
Travel		30,000		32,500
Professional services		245,500		250,000
Education & seminars		7,500		8,000
Total Government & Strategic Communication	\$	1,778,910	\$	1,938,880

	Adopted FY2024 Budget		Proposed FY2025 Budget	
Depreciation	\$	49,000,000	\$	49,000,000
<u>Amortization</u>				
Dredging		-		1,603,000
Port wide risk assessment plan		19,130		19,130
Computer software		63,610		230,000
Master plan		170,295		49,670
Amortization		253,035		1,901,800
Depreciation and Amortization		49,253,035		50,901,800
Total Operating Expenses	\$	122,581,830	\$	136,114,765
Operating Income		64,566,880		74,802,985
Non-Operating Revenues				
Interest earnings	\$	7,150,000	\$	9,100,000
Grant - ARPA		-		-
Grant revenue		355,000		275,000
Non-Operating Revenues		7,505,000		9,375,000
Non-Operating Expenses				
Amortization of bond discounts	\$	51,375	\$	-
Commissions & fees		40,250		40,250
Interest Expense		12,152,620		11,887,200
Grant administration fees		100,000		100,000
Crane disposal				2,000,000
Non-Operating Expenses		12,344,245		14,027,450
Addition to Net Position for Debt Reduction				
and Port Development	\$	59,727,635	\$	70,150,535

	Adopted FY2024		Proposed FY2025	
	Budget			Budget
Operating Revenues				
Cruise operations	\$	153,721,695	\$	175,351,742
Cargo operations		21,401,165		23,562,678
Leases		5,196,500		4,926,100
Parks & Recreation		4,038,400		3,935,830
Fire training facility		385,000		394,000
Commercial vehicle		1,800,000		2,150,000
Permits, etc.		605,950		597,400
Total Operating Revenues	\$	187,148,710	\$	210,917,750
Total Operating Expenses		122,581,830		136,114,765
Operating Income		64,566,880		74,802,985
Non-Operating Revenues		7,505,000		9,375,000
Non-Operating Expenses		12,344,245		14,027,450
Addition to Net Position for Debt Reduction				
and Port Development	\$	59,727,635	\$	70,150,535