

**Canaveral Port Authority  
Proposed Operating Budget  
For the year ending September 30, 2018**

	<b>Proposed FY2018 Budget</b>
<b><u>Operating Revenues</u></b>	
<b><u>Ship Activity</u></b>	
Wharfage	\$ 57,820,900
Dockage	7,902,100
Parking	17,908,100
Line handling	1,357,600
Water	1,639,000
Terminal/crane operations	-
Total Ship Activity	86,627,700
<b><u>Land Leasing</u></b>	
Land leases-tenants	7,957,100
Total Land Leasing	7,957,100
<b><u>Jetty Park</u></b>	
Camping	1,871,100
Recreational parking	915,500
Camp store & laundry	165,600
Other recreational	119,300
Concessions	8,000
Total Jetty Park	3,079,500
<b><u>Exploration Tower</u></b>	
Entry fees & annual passes, net	197,100
Café & gift shop	108,900
Special event rentals	212,700
Total Exploration Tower	518,700
<b><u>Other</u></b>	
Fire training facility	125,000
Permits & licenses	60,000
Badging	40,000
Commercial Vehicle	900,000
Miscellaneous	318,500
Total Other	1,443,500
<b>Total Operating Revenues</b>	<b>99,626,500</b>
<b><u>Non-Operating Revenues</u></b>	
Interest income	100,000
Gain on sale of asset	-
Gain on auction dispositions	-
Grant income	300,000
Total Non-Operating Revenues	400,000
<b><u>TOTAL REVENUES</u></b>	<b>\$ 100,026,500</b>

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	<b>Proposed FY2018 Budget</b>
<b><u>Operating Expenses</u></b>	
<b><u>Operations</u></b>	
Salaries	\$ 3,180,600
Benefits	2,042,500
Service contracts	536,500
Utilities	35,000
Maintenance & supplies	196,740
Office expense	55,900
Fuel	91,800
Promotions	1,850,000
Travel	23,200
Education & seminars	3,200
Other	27,500
	<b>8,042,940</b>
<b>Total Operations</b>	<b>8,042,940</b>
<b><u>Facilities</u></b>	
Salaries	2,805,430
Benefits	1,770,700
Service contracts	2,135,760
Utilities	3,257,150
Maintenance & supplies	900,500
Office expense	26,950
Fuel	86,000
Travel	7,500
Education & seminars	4,500
Other	16,000
	<b>11,010,490</b>
<b>Total Facilities</b>	<b>11,010,490</b>
<b><u>Parks &amp; Recreation</u></b>	
Salaries	505,060
Benefits	349,210
Store merchandise	52,000
Service contracts	252,450
Utilities	262,700
Maintenance & supplies	13,800
Office expense	10,100
Travel	900
Education & seminars	900
Other	16,600
	<b>1,463,720</b>
<b>Total Parks &amp; Recreation</b>	<b>1,463,720</b>
<b><u>Exploration Tower</u></b>	
Salaries	307,750
Benefits	183,350
Store merchandise	60,500
Service contracts	19,800
Utilities	83,100
Exhibit fees	42,200
Maintenance & supplies	10,200
Office expense	4,700
Promotions	4,200
Advertising	14,000

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Travel	1,600
Education & seminars	300
Other	1,100
<b>Total Exploration Tower</b>	<b>\$ 732,800</b>
 <b><u>Public Safety</u></b>	
Salaries	\$ 377,900
Benefits	125,120
Service contracts	4,500
Fire protection	2,249,335
Police protection	6,214,950
Badging	4,500
Maintenance & supplies	20,000
Office expense	45,335
Communication services	8,000
Security	0
Travel	15,000
Education & seminars	3,000
Other	3,100
<b>Total Public Safety</b>	<b>9,070,740</b>
 <b><u>Fire Training Facility</u></b>	
Service contracts	82,300
Utilities	29,600
Insurance	42,250
Maintenance & supplies	75,550
Office expense	500
Accounting & auditing	1,000
<b>Total Fire Training Facility</b>	<b>231,200</b>
 <b><u>Commission</u></b>	
Salaries - commissioners	56,100
Salaries - administrative	63,200
Benefits	111,510
Legal	50,000
Office expense	10,700
Promotions	7,500
Advertising	1,200
Travel-staff	2,200
Travel-commissioners	40,000
Education & seminars	1,200
<b>Total Commission</b>	<b>343,610</b>
 <b><u>Executive</u></b>	
Salaries	786,320
Benefits	244,120
Legal	260,000
Office expense	202,250
Planning & studies	18,000
Fraud hotline	2,000
Travel	26,000

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State legislative consultant	0
Federal legislative consultant	0
Education & seminars	5,000
<b>Total Executive</b>	<b>\$ 1,543,690</b>
<b><u>Finance &amp; Accounting</u></b>	
Salaries	\$ 936,670
Benefits	414,390
Service contracts	15,000
Office expense	57,450
Computer support & training	120,000
Advertising	6,500
Travel	9,500
Education & seminars	11,750
Accounting	106,000
<b>Total Finance &amp; Accounting</b>	<b>1,677,260</b>
<b><u>Administrative Services</u></b>	
Salaries	2,072,190
Benefits	863,480
Service contracts	61,200
Legal	40,000
Insurance	2,495,000
Office expense	133,350
Personnel training & recruiting	113,000
Computer support & training	1,191,700
Advertising	4,000
Travel	21,150
Education & seminars	31,800
<b>Total Administrative Services</b>	<b>7,026,870</b>
<b><u>Engineering &amp; Environmental</u></b>	
Salaries	987,060
Benefits	391,980
Office expense	65,300
Advertising	3,000
Travel	23,600
Education & seminars	20,200
Engineering - general	291,000
Engineering - environmental	669,000
<b>Total Engineering &amp; Environmental</b>	<b>2,451,140</b>
<b><u>Business Development</u></b>	
Salaries	615,600
Benefits	273,710
Office expense	78,450
Promotions	700
Advertising	346,500
Trade development	375,100
Travel	180,000
Education & Seminars	2,500

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<b>Total Business Development</b>	<b>1,872,560</b>
<b><u>Tenant &amp; Property Development</u></b>	
Salaries	214,470
Benefits	72,830
Office expense	13,800
Land use planning	30,000
Lease administration & preparation	405,000
Promotions	1,000
Advertising	15,000
Travel	7,000
Education & seminars	5,000
	<b>764,100</b>
<b>Total Tenant &amp; Property Dev.</b>	<b>\$ 764,100</b>
<b><u>Government &amp; Strategic Communications</u></b>	
Salaries	\$ 436,060
Benefits	160,930
Office expense	21,300
Planning and Studies	60,000
Promotions	240,000
Publications	155,000
Electronic media	142,000
Advertising	70,000
Sponsorships	200,000
Travel	31,000
State legislative consultant	100,000
Federal legislative consultant	100,000
Education & seminars	11,200
	<b>1,727,490</b>
<b>Total Government &amp; Strategic Communications</b>	<b>1,727,490</b>
<b>Total Operating Expenses Before Amortization and Depreciation</b>	<b>\$ 47,958,610</b>
<b><u>Amortization</u></b>	
Maintenance dredging	\$ 200,000
Computer software	204,000
Cruise master plan	-
	<b>404,000</b>
<b>Total Amortization</b>	<b>404,000</b>
<b>Depreciation</b>	<b>40,000,000</b>
<b>Total Operating Expenses</b>	<b>88,362,610</b>
<b>Net Operating Income</b>	<b>11,263,890</b>
<b>Non-operating expenses</b>	
Amortization of bond discounts	175,130
Commissions & fees	6,000
Interest	8,381,660

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Grant administration fees	45,000
<b>Total Non-operating expenses</b>	<b>8,607,790</b>
Net non-operating deficit	(8,207,790)
 <b>TOTAL REVENUES</b>	 100,026,500
 <b>TOTAL EXPENSES</b>	 96,970,400
 <b>ADDITION TO NET POSITION FOR DEBT REDUCTION AND PORT DEVELOPMENT</b>	 <b>\$ 3,056,100</b>
 <b><u>Ship related revenue</u></b>	
Cruise operations	\$ 77,459,800
Cargo operations	9,167,900
Total ship related	86,627,700
Non-ship related	
Land leasing	7,957,100
Park operations	3,079,500
Fire training facility	125,000
Exploration tower	518,700
Commercial vehicle	900,000
Badging, permits, etc.	418,500
Total non-ship related	12,998,800
 <b>TOTAL OPERATING REVENUES</b>	 99,626,500
 <b>TOTAL OPERATING EXPENSES</b>	 88,362,610
 <b>OPERATING INCOME</b>	 11,263,890
 <b>NON-OPERATING INCOME (EXPENSE)</b>	 <b>(8,207,790)</b>
 <b>ADDITION TO NET POSITION FOR DEBT REDUCTION AND PORT DEVELOPMENT</b>	 <b>\$ 3,056,100</b>