

**Canaveral Port Authority
Proposed Operating Budget
For the year ending September 30, 2017**

	Proposed FY2017 Budget
<u>Operating Revenues</u>	
<u>Ship Activity</u>	
Wharfage	\$ 54,328,600
Dockage	7,107,200
Parking	16,955,300
Line handling	1,270,700
Water	1,761,200
Terminal/crane operations	30,700
Total Ship Activity	81,453,700
<u>Land Leasing</u>	
Land leases-tenants	6,750,700
Total Land Leasing	6,750,700
<u>Jetty Park</u>	
Camping	1,782,000
Recreational parking	660,000
Camp store & laundry	138,900
Other recreational	150,000
Concessions	35,000
Total Jetty Park	2,765,900
<u>Exploration Tower</u>	
Entry fees & annual passes, net	239,600
Café & gift shop	79,400
Special event rentals	100,000
Total Exploration Tower	419,000
<u>Other</u>	
Fire training facility	125,000
Permits & licenses	137,000
Badging	50,000
Commercial Vehicle	624,000
Miscellaneous	387,300
Total Other	1,323,300
Total Operating Revenues	92,712,600
<u>Non-Operating Revenues</u>	
Interest income	50,000
Grant income	300,200
Total Non-Operating Revenues	350,200
<u>TOTAL REVENUES</u>	\$ 93,062,800

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<u>Operating Expenses</u>	
<u>Operations</u>	
Salaries	\$ 3,131,100
Employee benefits	1,740,200
Service contracts	1,718,800
Utilities	28,000
Cruise terminal maint.	-
Maintenance & supplies	196,400
Office expense	84,400
Fuel	75,800
Promotions	1,710,000
Travel	29,700
Education & seminars	5,700
Other	29,200
Total Operations	8,749,300
<u>Facilities</u>	
Salaries	2,669,800
Employee benefits	1,715,800
Service contracts	1,030,050
Utilities	3,279,750
Maintenance & supplies	900,300
Fleet maintenance	-
Office expense	23,900
Fuel	91,100
Travel	10,700
Education & Seminars	4,500
Other	19,500
Total Facilities	9,745,400
<u>Public Safety</u>	
Salaries	313,900
Employee benefits	103,000
Service contracts	15,000
Fire protection	2,195,365
Police protection	5,685,500
Badging	4,500
Maintenance & supplies	15,000
Office expense	43,535
Communication services	8,000
Security	5,000
Travel	3,000
Education & seminars	3,000
Other	3,100
Total Public Safety	\$ 8,397,900
<u>Parks & Recreation</u>	
Salaries	\$ 495,200
Employee benefits	373,900
Service contracts	253,750
Utilities	262,700
Maintenance & supplies	13,800
Office expense	19,600
Store merchandise	52,000
Travel	400
Education & seminars	400
Other	17,100
Total Parks & Recreation	\$ 1,488,850

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<u>Exploration Tower</u>	
Salaries	304,200
Employee benefits	219,300
Service contracts	19,800
Store merchandise	60,500
Utilities	83,100
Exhibit fees	5,000
Maintenance & supplies	10,200
Office expense	4,700
Promotions	4,200
Advertising	14,000
Travel	1,600
Education & seminars	300
Other expenses	1,100
Total Exploration Tower	<u>728,000</u>
<u>Fire Training Facility</u>	
Service contracts	72,300
Utilities	31,900
Insurance	40,000
Maintenance & supplies	85,500
Office expense	500
Accounting & auditing	1,000
Total Fire Training Facility	<u>231,200</u>
<u>Commission</u>	
Salaries - commissioners	53,000
Salaries - administrative	58,900
Employee benefits	99,500
Legal	80,000
Office expense	29,150
Promotions	7,500
Travel-staff	2,200
Commissioners travel & exp.	40,000
Education & seminars	1,200
Total Commission	<u>\$ 371,450</u>
<u>Executive</u>	
Salaries - administrative	\$ 952,400
Employee benefits	330,500
Legal	260,000
Office expense	205,500
Planning & studies	84,500
Fraud hotline	2,000
Travel	30,000
State legislative consultant	125,000
Federal legislative consultant	96,000
Education & seminars	9,000
Total Executive	<u>2,094,900</u>

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<u>Finance & Accounting</u>	
Salaries	827,900
Employee benefits	330,000
Office expense	73,950
Computer support & training	141,000
Travel	6,500
Education & seminars	8,750
Accounting & auditing	120,000
Total Finance & Accounting	1,508,100
 <u>Administrative Services</u>	
Salaries	1,260,300
Employee benefits	555,100
Service contracts	61,200
Legal	30,000
Insurance	2,500,000
Office expense	90,650
Computer support & training	1,045,150
Personnel training & recruiting	74,200
Travel	14,650
Education & seminars	28,300
Total Administrative Services	5,659,550
 <u>Engineering & Environmental</u>	
Salaries	832,900
Employee benefits	352,300
Office expense	70,100
Travel	23,600
Education & seminars	20,200
Engineering - general	318,000
Engineering - environmental	579,000
Total Engineering & Environmental	\$ 2,196,100
 <u>Business Development</u>	
Salaries	\$ 561,100
Employee benefits	207,600
Office expense	74,950
Promotions	700
Advertising	346,500
Trade development	410,500
FTZ development	17,600
Travel	161,500
Education & Seminars	2,500
Total Business Development	1,782,950
 <u>Tenant & Property Development</u>	
Salaries	213,700
Employee benefits	64,800
Office expense	17,800
Land use planning	50,000
Lease administration & preparation	481,000
Promotions	2,000
Advertising	15,000
Travel	14,000
Total Tenant & Property Dev.	858,300

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<u>Communications</u>	
Salaries	198,500
Employee benefits	80,200
Office expense	10,400
Promotions	130,800
Publications	153,500
Electronic media	121,000
Sponsorships	200,000
Advertising	70,000
Travel	9,500
Total Communications	973,900
Total Operating Expenses Before Amortization and Depreciation	\$ 44,785,900
<u>Amortization</u>	
Maintenance dredging	\$ 200,000
Computer software	16,100
Cruise master plan	129,300
Total Amortization	345,400
Depreciation	38,500,000
Total Operating Expenses	83,631,300
Net Operating Income	9,081,300
<u>Non-operating expenses</u>	
Amortization of bond discounts	175,130
Commissions & fees	100,000
Interest	6,830,370
Grant administration fees	50,000
Total Non-operating expenses	7,155,500
Net non-operating deficit	(6,805,300)
TOTAL REVENUES	93,062,800
TOTAL EXPENSES	90,786,800
ADDITION TO NET POSITION FOR DEBT REDUCTION AND PORT DEVELOPMENT	\$ 2,276,000

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	<u>Proposed FY2017 Budget</u>
<u>Ship related revenue</u>	
Cruise operations	\$ 74,240,600
Cargo operations	7,213,100
Total ship related	<u>81,453,700</u>
Non-ship related	
Land leasing	6,750,700
Park operations	2,765,900
Fire training facility	125,000
Exploration tower	419,000
Commercial vehicle	624,000
Badging, permits, etc.	574,300
Total non-ship related	<u>11,258,900</u>
TOTAL OPERATING REVENUES	92,712,600
TOTAL OPERATING EXPENSES	<u>83,631,300</u>
OPERATING INCOME	9,081,300
NON-OPERATING INCOME (EXPENSE)	(6,805,300)
ADDITION TO NET POSITION FOR DEBT REDUCTION AND PORT DEVELOPMENT	<u><u>\$ 2,276,000</u></u>