

EXPLANATION OF CONSENT AGENDA ITEM E.2.c.(43) – October 28, 2015

ITEM:

Consideration of fee structure clarification for the two-year agreement with Tsamoutales Strategies for Logistics Business Development. Document has been approved by Port Counsel.

EXPLANATION:

The Selection Committee's ranking for State and Federal Lobbyist services (PUR-RFQ-15-6) was approved by the Commission at the July 29, 2015 meeting.

The Tsamatoules agreement was approved at the August 26, 2015 agenda meeting, item E.2.c.(24).

Current proposed fees for this contract will be over a period of 24 months. Costs are \$5,000 for FY2015, \$90,000 for FY 2016 and \$55,000 for FY2017. This fee is inclusive of travel and related incidental out-of-pocket expenses. Scope, payments and program objectives are in development.

**Staff Recommends Approval
Prepared by Jim Dubea**

EXPLANATION OF CONSENT AGENDA ITEM E.2.c.(24) – August 26, 2015

ITEM:

Consideration of authorizing staff to negotiate and execute an agreement with Tsamoutales Strategies for Logistics Business Development, upon approval of the document by Port Counsel.

EXPLANATION:

The Selection Committee's ranking for State and Federal Lobbyist services (PUR-RFQ-15-6) was approved by the Commission at the July 29, 2015 meeting.

Current proposed fees for this contract will be \$96,000 a year for one year. This fee is inclusive of travel and related incidental out-of-pocket expenses. Scope, payments and program objectives are in development.

**Staff Recommends Approval
Prepared by Jim Dubea**