

EXPLANATION OF CONSENT AGENDA ITEM E.2.c.(26) – July 29, 2015

ITEM:

Consideration of approving the Selection Committee's recommendation of selected firms for State and Federal Legislative Lobbying Services (PUR-RFQ-15-6) and authorize staff to execute contracts with the selected firms.

EXPLANATION:

The Commission authorized staff to issue a formal solicitation for State and Federal Legislative Lobbyist Services on January 21, 2015. In order to allow for greater flexibility and more options for needed services, staff decided to consider multiple contracts for each category. As a result of the solicitation process, nine qualification packages were received. After reviewing the qualification packages, the selection committee invited all firms for presentations. After hearing presentations, the Selection Committee unanimously decided to select all firms for continuing contract.

Each firm will be asked to sign a standard continuing contract for a base term of one year and up to two one-year renewals. The firms' fee schedules will be incorporated into the contract and will be updated with each renewal. Annual contract renewals will be brought before the Commission for approval. Firms will be issued purchase orders for every scope of work and/or task assigned to them. Purchase orders in excess of \$100,000 will be brought to the Commission for approval. The total amount of purchase orders to be issued to the selected firms will not exceed the approved budget for lobbying services.

Staff Recommends Approval
Prepared by Jim Dubea

**CANAVERAL PORT AUTHORITY
SELECTION COMMITTEE EVALUATION & RANKING**

PROJECT: PUR-RFQ-15-6 State & Federal Legislative Lobbyist Services – Final Selections Selection Committee Meeting Date & Time: June 23, 2015 4:00 PM

COMPANY	SELECTION (In Alphabetical Order)
Cassidy & Associates - Washington, DC	Selected
Gray Robinson PA – Orlando, FL	Selected
Jenkins Hill Consulting LLC – Washington, SC	Selected
Pauley Management Inc – Cocoa Beach, FL	Selected
Renaissance Strategy Group LLC – Winter Park, FL	Selected
The Ferguson Group – Washington, DC	Selected
Tsamoutales Strategies – Tallahassee, FL	Selected
Van Scoyoc Associates – Washington, DC	Selected
Venable LLP – Washington, SC	Selected

THESE SELECTIONS WILL BE PRESENTED TO THE CANAVERAL PORT AUTHORITY AT ITS REGULARLY SCHEDULED MEETING ON JULY 29, 2015 FOR A DECISION REGARDING AWARD.

POSTED: DATE June 26, 2015 TIME 5:00 PM BY Karen Pappas, Director Purchasing & Policies

THIS IS NOTICE OF THE DECISION OF THE CANAVERAL PORT AUTHORITY TO AWARD THE CONTRACT FOR: _____
TO: _____

POSTED: DATE _____ TIME _____ BY _____